



# Newsletter Oct '11

Water Supply Products

This newsletter can also be downloaded in digital form at [www.watersupply.co.nz](http://www.watersupply.co.nz)

**wsp**  
water supply products ltd

## Martin's Musings

In the importing business, we are always looking at the exchange rates and I spend a bit of time wondering what is behind the trends. The recent very high NZD exchange rates have obviously not helped our exporters and there has been a lot of commentary in the media about why this happened and whether or not it is positive for the economy. Previously, high exchange rates were blamed on the high interest rates offered here and maybe that is why the Australian dollar reached the highs that it did this time around, with its higher official cash rates. However, as the world financial markets lurch towards another GFC, we see the usual pattern of investors heading to the currencies that they see as safe, even though they are the currencies of the countries in the most trouble.

I can't explain the logic behind this, but hopefully we have come off the highs and our exporters will get some relief. After all, the exporters ultimately pay all of our bills.

Kind Regards

Martin

## WATER METER & SOIL MOISTURE MONITORING

With all of the territorial authorities now implementing the Resource Management (Measurement and Reporting of Water Takes) Regulations 2010, a huge demand has been created for water metering, monitoring and logging products.

At WSP, we have recognised the need for a simple plug and play monitoring solution, so we have partnered with Watercheck to provide this for our dealers.

The AMR (Automatic Meter Reader) is a sealed unit which connects to the pulse output of a mechanical or electronic water meter. It is battery powered and connects to a remote server via GPRS communications, which are available in most places where there is mobile phone coverage.

The AMR is supplied pre-configured and only needs to be activated to get up and running.

Water usage totals and flow rates are viewed on the Watercheck web site, which you or your client can access with a personalised login and password. Compliance monitoring and reporting is also provided for your client by Watercheck as part of the service.

A companion product to the AMR is the ASR (Automatic Soil Reader) which is supplied complete with two Decagon probes to monitor soil moisture at two depths. Readings are plotted on your client's web page and can be compared to irrigation usage to provide a convenient management tool.

Please contact your territory manager for detailed information and pricing.



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## SPRING SPECIALS!

### HUNTER ICC RUNOUT

The ICC controller has been highly successful since its release in 1998. However, as Hunter has now developed and released I-Core, the ICC has reached the end of its long product life, and is now in sunset from the Hunter controller product line.

We have a few of these tried and true workhorses left in stock and so are offering incredibly low pricing to clear the decks.

Check out these list prices:

ICC800	Hunter ICC 8 Zone Modular in Plastic Case	\$495.00
ICC800M	Hunter ICC 8 Zone Modular in Metal Case	\$984.00
ICM400	Hunter ICC 4 Zone Module	\$90.00
ICM800	Hunter ICC 8 Zone Module	\$179.00



### HUNTER SVC RUNOUT

The very reliable Hunter SVC battery powered controller range will soon be replaced by the updated Hunter Node models. To make way for these, we have slashed the list price on all SVC models until they are gone.

SVC100	Hunter SVC 1 Zone Controller c/w Solenoid Coil	\$185.00
SVC100-VALVE	Hunter SVC 1 Zone c/w 25mm Solenoid Valve	\$215.00
SVC200	Hunter SVC 2 Zone Battery Controller Only	\$275.00
SVC400	Hunter SVC 4 Zone Battery Controller Only	\$328.00



### SOLAR SYNC SPECIALS

Tired of your clients phoning up four times a year to have their controllers re-programmed when the seasons change? Install Solar Sync weather based control and free your service personnel up for more important tasks. To close the price gap between a Solar Sync and a rain switch, we are offering special low list prices for October and November only.

SOLARSYNC	Hunter Solar Sync for Pro-C, PCC & ICC	\$164.00
SOLARSYNCSSEN	Hunter Solar Sync Sensor for X-Core & ACC	\$126.00



**\*\*List prices exclude GST. Normal reseller discounts apply. ICC and SVC specials only available while stocks last. Wireless Solar Syncs are not included in the promotion.\*\***