



Newsletter Jul '11

Water Supply Products

This newsletter can also be downloaded in digital form at www.watersupply.co.nz



Martin's Musings

When Dave Pierson, our Christchurch Branch Manager, phoned on February 22nd to tell us that there had been another big earthquake, neither of us realized at the time the magnitude of what had just happened. We had a few staff ducking falling boxes in the warehouse, while people in the CBD were running for their lives. So many people have been affected so deeply by this disaster in ways that it is hard to comprehend for those of us that live elsewhere.

I visit Christchurch regularly and what strikes me is the resilience of the people. In amongst all of the personal loss, ruined buildings, infrastructure and businesses, people are getting on with their lives. Some are choosing to leave, but the majority are staying on to rebuild their city.

Kind Regards

Martin

WSP Christchurch Expands

Our Michelle Road warehouse has been at capacity for a while now it is time to upsize.

WSP is joining up with our WSP Ag logistics operation at a larger site at 71 Halwyn Drive, Hornby.

The new warehouse is 50% larger and provides shelf space for the many new items in our product range.

The move is happening on the 13th to 16th of July and the Christchurch office will be closed to allow the boys to get on with the job. All phones and the fax will be diverted to the Auckland office during this time and orders dispatched from our warehouse in Otahuhu. For this three day period, standard delivery time for any South Island customers will be two days rather than the usual next day service. For any urgent orders, we can still dispatch on NZ Couriers if required.

Sales Team Grows

We would like to welcome a new addition to the sales team. Bruce Clark joined us in May and is servicing clients in the Waikato, Hawke's Bay, Wairarapa, Wellington and Manawatu regions.

He has many years experience in the irrigation and plumbing industries and we are very pleased to have him on board. With three territory managers in the North Island now, you can look forward to improved response times and even better service.

Trade Shows

June is trade show season and WSP had a presence at Mystery Creek Fielddays and also a site at the NZ Turf Conference in Hamilton. At Mystery Creek, we were promoting the water and effluent handling products including our electronic water meter range, Tefen Mixrite fertilizer injectors, IriPODS and the new totally redesigned WSP Separator. The level of enquiry was good and we will be referring leads to our local dealer in each case.

At the Turf Conference at the shiny new Claudelands Convention Centre in Hamilton, we were promoting Hunter products including the new I-Core controller, wireless sensors and remote controls.

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New Products Focus

Armada Technologies specializes in test equipment for the irrigation industry and has produced a range of high quality cost effective tools for the irrigation professional.

A few of these are highlighted here and information on the full range is available from the sales team.



The **Pro-700** Underground Wire and Valve Locator is a new fault locator for irrigation contractors and maintenance personnel. Incorporating a powerful transmitter and sensitive receiver, the Pro-700 tracks irrigation wires, finds missing valves, and detects damage to vulnerable underground cabling. The Pro-700 transmits an easy to follow beeping signal that is tracked by the extra long receiver. Simply connect the transmitter to ground and the underground wire to be tracked and turn it on. Follow the beeps with the receiver using the visual meter, external speaker, or a headset. It is that simple.



The all NEW **Pro300** ResiTracker Residential Wire and Valve Locator is the perfect fit for the contractor working primarily with smaller wired systems. Residential sprinkler systems are perfect applications as the wires in these systems are not long.

Operationally, it sets up and acts just like the bigger Pro700. Simply place the included ground stake directly into the earth and attach one clip to it. Clip the other lead to the wire you want to track. Then follow the path of the null beeps and track the wire. Should a wire be cut, the signal will stop at that point.



The **Pro90** Automatic Multimeter is everything you will ever need in a multimeter. Called automatic, the Pro90 has only one button, the on/off switch. Once the user turns the Pro90 on, the tester does the rest. Just connect it to the circuit to be tested and the Pro90 automatically;

1. Looks for voltage from 1.3 to 600 volts AC or to 1000 volts DC. If it sees it, it measures it including automatically setting the correct range and determining AC or DC. All automatically.
2. If the Pro90 does not detect any voltages, it automatically switches to resistance or ohm measurement, again auto-ranging.
3. The clamp is used for measuring AC currents from .9 to 400 amps.

It really is simple, great for experts and novices alike.



The WSP & Hunter stand at the recent Turf Conference was a little respite for many a weary conference attendee.