

## New Year New Home

Happy New Year and welcome to the first WSP newsletter of 2018. As well as coping with the busiest couple of months in our company's history, we have also moved into not one, but two new warehouses. The timing obviously wasn't ideal, but both building projects were delayed for all the usual reasons! Anyway, we are all moved in and the team are very happy with their new homes.

Our new Christchurch facility at 34 Enterprise Ave, Waterloo Business Park, features a 2500m<sup>2</sup> clear span warehouse and high stud racking system which gives us more than three times the storage capacity we had in our old premises. This will enable us to hold a larger proportion of company stock in the South Island, with the aim of reducing delivery times and inter-island backorders.

Our new Rolleston warehouse and yard at 25-31 Hynds Drive, Izone, has been purpose-built for our centre pivot and travelling irrigator logistics business. It features a 1.3ha fully concreted yard for unloading containers and storing built-up irrigators and pivot components. A full range

of sprinklers, components and spare parts is housed in a 1500m<sup>2</sup> warehouse.

We believe that by investing in this infrastructure, we can run our business more efficiently and offer our clients an enhanced level of service.

The moving process wasn't without its challenges and we had a few teething problems with our systems. But we are confident that is all behind us and we are looking forward to the coming year. Thanks for your support.

**Kind Regards - Martin Payne**



### INSIDE THIS ISSUE:

#### PRODUCT INFO

Talbot Fittings have arrived

Page 2

Galcon GSI Controller Upgrades

Page 2

#### SERVICES

Place your orders as early as possible

Page 3

#### UPDATES

August Prize Winners

Sponsor of Classic Motorbike Festival

Staff Update

Page 4

## Introducing the HPC Face Panel with Hydrawise™ Web-Based Software for Pro-C® Controllers



We are proud to announce the release of the revolutionary new HPC face panel from Hunter, which converts Pro-C modular and fixed station controllers manufactured since March 2014 to Wi-Fi-based irrigation management — with no reinstallation or rewiring required.

Perfect for retrofitting existing controllers or for new installations that demand modular functionality, the HPC was developed to give contractors another powerful tool to grow their businesses.

The EPA WaterSense-approved HPC uses Hydrawise™ technology to offer automatic watering schedule updates based on real-time climate data. This helps contractors save water, protect landscapes, and ensure customer satisfaction.

## Talbot Pushfit Fittings have arrived from Talis



For those of you in the plumbing and infrastructure industries, you might like to know that two container loads of Talbot Pushfit fittings have arrived in our new Christchurch store.

Talbot Pushfit fittings have been around for many years and are the most widely used fittings for small bore medium density council mains pipes. They are preferred and specified by many councils throughout New Zealand.

These are extremely handy, reliable fittings that do not require tightening of nuts or any other moving parts. They are called Pushfit fittings because the pipe is simply pushed into the fitting firmly. A set of teeth inside the fitting holds the pipe in place. They are significantly faster to install than standard compression fittings and the pipe can only be removed from the fitting with a special tool (a bit like a shoe-horn). They can only be used on medium density (MDOD) type pipes. These are rated to 16 bar (pressure tested to 30 bar) and are Watermark approved.

***We now have the full range of fittings in 20mm to 63mm diameters. If you have been using Talbot Pushfit fittings then talk to your WSP rep for pricing.***



## New Features for the Galcon GSI Controller AG version

The AG upgrade option for the Galcon GSI controller has proven to be very popular in the horticultural industry. Now the GSI-AG V2 upgrade offers even more features for total control of irrigation, fertigation and filter flushing.

The AG version upgrade included extra options over the standard GSI controller, such as irrigation in hours, minutes and seconds (seconds not available in the standard version) and fertigation based on proportional, time or volume.

Now, the new Version 2 AG upgrade also has a dedicated programme for flushing control of up to 12 filters. Flushing can be controlled via differential pressure, time or volume. The web interface will show you what is happening in real time as well as what is programmed (so you

can see exactly what's going on), from anywhere in the World.

The other key new feature introduced in this upgrade is conditional inputs for starting and stopping programmes. Any sensor with a dry contact output can be used and there is loop cycle, which adds frost control and misting cycles to the GSI's list of capabilities.

Additional features include irrigation completion after an alert stop and "Co-Valve" meaning you can set

watering and fertigation programmes for pairs of valves, which will run concurrently.

The Galcon GSI-AG is now an all-in-one control option for many horticultural properties and the internet based remote access is ideal for managers who aren't always on site.

***Contact your local WSP rep for more information if you have customers who might be interested.***

## Place your orders as early as possible

For a good proportion of the year, our standard expectation is that if you get your order in by 4pm we should be able to dispatch it for arrival the very next day. However, due to a very hot and dry November and December, a shift to new facilities and an unprecedented volume of orders we had significant strain on our system.

Despite bringing on significantly more staff and working much longer hours (and compounded by the courier and freight companies stretched to capacity) we failed to deliver on expectations. For that we do apologise.

We are doing several things to address this. The Auckland warehouse is being completely redesigned to reduce order picking times, improve workflow and increase stock holding capacity. With two new purpose-built warehouses in the South Island we are much better organised and able to hold significantly more stock in the south for the south. We will also be delivering more full container loads directly into the South Island to help reduce the inwards goods process time and speed up the delivery of any backorders.

In addition, we have automated more of the admin process. You may have noticed many of your invoices are arriving digitally not long after the order confirmation?

It's great to be busy but it does mean that orders now placed after 3pm, might struggle to be packed in time for the couriers to pick them up. We have hired several more staff in our warehouse but of course we still need to check and double check, each order to minimise mistakes.

We all understand the urgency of some orders and we try to give urgent orders priority. If your order is urgent, please get it to us as soon as possible. The earlier we receive it the more chance we can get it through the system.

In the coming months please remain patient and try to send us your orders as early as possible. The more orders we process earlier in the day, the more time we have to cope with the "mad rush" of 3pm-5pm. Courier drivers make several pick-ups each day so early orders can get out the door and on their way.

On a slightly different note, couriers are becoming much fussier about heavy items. This means that rolls of T-Tape, large coils of solenoid cable and other heavy items now often need to be transported on a pallet, which requires delivery by a freight company, not a courier. This generally means delivery will take several days instead of overnight.

***So to sum up, we are trying our best and are thankful for your orders. The earlier you get them in, the faster we can get them out the door.***

Order  
NOW



# Competition Prize Winners

August Newsletter



Thanks to everyone who entered our prize draw in our last newsletter (August 2017). People were asked to choose the correct answers in a multi-choice quiz. To find many of these answers, you had to review previous newsletters which are all available on our website. We are pleased to announce the following winners:

COMPANY	WINNER	WON	PLUS
Campbells Water Centre	Lindsay	Leatherman multitool	Hunter clock
WaterForce Hastings	Kelly	Leatherman multitool	Hunter clock
Thinkwater Leeston	Stephanie	Leatherman multitool	Hunter drink bottle
Pump & Valve	Guy Frizzell	Leatherman multitool	WSP mug
Irrigation Warehouse	Latoya	Leatherman multitool	WSP mug
Thinkwater Taupo	Vanessa	Leatherman multitool	Hunter 6 pack bag
Taylor Built	Graham	Leatherman multitool	Hunter pint glass
Cuddons	Jethro	Leatherman multitool	Hunter mini torch
Iplex Pipelines	Geoff	Leatherman multitool	Hunter mini torch
Datacol	Ann	Leatherman multitool	
Agfirst Waikato	Davieth	Leatherman multitool	

Our apologies if you missed out on a prize but a huge thanks to everyone who took time to send their answers in. To the above winners, we will dispatch your goodies over the next few days (if we haven't already).

## WSP gets Revved Up for 2018

### CLASSIC FESTIVAL 2018

FEBRUARY 3RD-4TH  
PUKEKOHE PARK RACEWAY



We are once again proud sponsors of this year's Classic Motorbike Festival which will be held on February 3<sup>rd</sup> and 4<sup>th</sup> at Pukekohe Park Raceway.

This year's event will feature an incredible display of world superbikes and top riders such as Troy Bayliss, Aaron Slight, Andrew Stroud & Fred Merkel.

WSP's very own Alain Dupuis (below) will be competing on his Ducati 500 so if you come along, look out for the Flying Frog on his Red Rocket and come and say hello!



For more information visit [www.nzcmrr.com](http://www.nzcmrr.com)

## STAFF UPDATE

We have been producing WSP newsletters since August 2015 and I am the lucky guy who has written most of the editorial. It is with a heavy heart that I must now hand this role over to some other sucker person because my wife and I are leaving NZ to live in Yorkshire (I've heard irrigation is huge in North England so can't wait).

I'd like to take this opportunity to thank the WSP team and our customers for their patience in putting up with me for the past four years (apparently I'm not the easiest person to get along with), and I wish everyone all the best for the future.

We all spend a large chunk of our lives at work and it has been a pleasure working at WSP, both with my colleagues

and with the customers I have dealt with over that time.

I will miss you all – Pete.



# WSP

Water Supply Products

**AUCKLAND OFFICE**  
74 McLaughlins Road, Wiri, Auckland 2104. Ph (09) 916 0094.

**CHRISTCHURCH OFFICE**  
34 Enterprise Avenue, Waterloo Business Park, Christchurch 8042. Ph (03) 348 1293.

**ROLLESTON OFFICE**  
25-31 Hynds Drive, Izone, Rolleston 7675.

[wsp@watersupply.co.nz](mailto:wsp@watersupply.co.nz) [www.watersupply.co.nz](http://www.watersupply.co.nz)